



María Teresa Quiñones, FCIArb

SENIOR PARTNER

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Maite has been recognized by Chambers & Partners Latin America since 2009 as a leader in the fields of energy regulation ("star individual" and "Band 1"), telecommunications, and public law. She has also been acknowledged by Latin Lawyer as one of the "50 inspiring women in Law" in Latin America.

She is a leading lawyer in Telecommunications and Legal Opinions, recommended in Arbitration and Administrative Litigation by Leaders League; a leader in Electricity, Public Law, and Regulation according to Legal 500; and recognized as a lawyer and energy expert by Euromoney. In 2017, Euromoney honored her as the Best Lawyer in the Americas in Energy, Natural Resources, and Mining at the "Euromoney LMG Americas Women in Business Law Awards." Furthermore, she has been named the "Lawyer of the Year" in Energy Law for 2023 in the ninth edition of "The Best Lawyers in Peru."

Leaders League has rated the quality of her Legal Opinions as "Excellent" and recommended her as an arbitrator in their 2023 publication.

She specializes in providing legal and strategic advice in the electric, hydrocarbon, infrastructure, telecommunications, and transportation sectors. This includes negotiations, awards, and the execution of public-private partnerships and concessions, public and private tenders for infrastructure development, BOOT contracts, works, and supply contracts, tariff-setting procedures, the development of renewable and conventional energy projects, access to networks and shared infrastructure, servitudes, and antitrust matters in regulated sectors. She has served as a temporary consultant to the World Bank for various projects related to the Telecommunications and Energy sectors.

She participates as an arbitrator, expert, and lawyer in national and international arbitration cases. Since 2018, Maite has been appointed as an expert in Public, Administrative, and Energy Law in 9 ICSID cases and named as an arbitrator in nearly 30 domestic and international arbitration cases, involving disputes in commercial matters, as well as Public-Private Partnerships, energy, construction, and public procurement law. In 2019, she was appointed as a member of the AMCHAM-Peru International Arbitration Court.

With over 20 years of teaching experience, she has served as the director of the Master's in Economic Administrative Law at the University of the Pacific and currently holds teaching positions in that program and at the Faculty of Law at the Pontifical Catholic University of Peru. She is a frequent author and speaker on topics related to energy, arbitration, telecommunications, and infrastructure.

She is a Fellow of the Chartered Institute of Arbitrators (FCIArb), a member of the International Arbitration Court of AMCHAM Peru, and a member of the Board of Directors of the Peruvian Society of Construction Law. She has also served as vice-chair of the Latin American Forum at the International Bar Association (IBA), director of Perupetro, and is a co-founder of the Ibero-American Association of Regulatory Studies - ASIER. She is a member of the Advisory Committee of Women in the Profession (WIP) Peru.

Education

- Université de Geneve: Latin American International Arbitration Course – LAIAC (2020).
- Harvard University School of Law LL.M. (1991).
- Pontificia Universidad Católica del Perú (JD.: 1990).

Practice Areas

- Arbitration
- Energy Law & Regulation
- Infrastructure Law – Public Private Partnerships
- Public Law
- Telecommunications Law & Regulation

Professional Experience:

- Founding Partner at QA LEGAL (Since July 2018 to date).
- Member of the International Arbitration Court of AMCHAM PERU (Since January 2020 to date).
- Professor of Regulation of Network Industries Regulation at the Universidad del Pacifico LL.M. Program on Economic Administrative Law (2020 – to date).
- Professor of Administrative Law at the Pontificia Universidad Catolica del Peru (2022 to date)
- Director of the LL.M. Program on Economic Administrative Law – Universidad del Pacífico (March 2019-March 2020)
- Former Director of Perupetro (2001).
- Partner at Rodrigo Elías & Medrano Abogados (1996 – 2018).

Relevant Experience in Regulation and Public Services:

- Advisory services in the analysis, drafting, interpretation, and execution of contracts with the State in various forms (concession contracts, investment commitments, licensing contracts, contracts under the State Procurement Law, among others) related to the sectors of transportation, sanitation, airports, ports, energy, and telecommunications.
- Advisory services in compliance with the legal and regulatory framework for the development of projects in the energy sector, telecommunications, transportation, and other regulated sectors.
- Advisory services in the application and interpretation of public and administrative law norms, including assistance in administrative procedures.
- Preparation of proposals for regulatory amendments to the legal framework for public-private partnerships (APP), the energy sector, and the telecommunications sector, as well as analysis and preparation of comments on regulatory proposals.
- Issuance of expert opinions in national and international disputes (ICSID) related to APP contracts.
- Regulatory due diligence for the acquisition of companies or operations in regulated sectors, including an analysis of compliance with obligations arising from contracts with the State and the applicable legal framework.
- Management and obtaining of concessions, authorizations, permits, and registrations in the administrative records administered by the competent authorities.
- Drafting, interpretation, and execution of interconnection contracts, Power Purchase Agreement (PPA), infrastructure acquisition, network access, among others.
- Access to transmission networks and infrastructure sharing, including the design and negotiation of connection and sharing agreements, as well as the management of connection mandates.
- Advisory services in strategies for preventing potential disputes, as well as representation in conflict resolution.
- Structuring of private tenders for the construction and operation of electric projects (generation facilities, both conventional and renewable; as well as transmission lines) (BOOT, BOT, EPC+O&M, etc.).

Relevant Arbitration Experience:

- Member of the International Arbitration Court of AMCHAM PERU.
- Registered arbitrator in the Arbitration Centers of the Lima Chamber of Commerce, Pontifical Catholic University of Peru, and Amcham-Peru.
- Has served or currently serves as president, tribunal member, or sole arbitrator in national and international arbitration proceedings, under Peruvian and Chilean law, including disputes related to:
 - Infrastructure concession contracts, public services, and public-private partnerships.
 - Construction contracts.
 - Commercial arbitrations related to trust agreements, usufruct, property rights, leasing, and provision of specialized services.
 - Power Purchase Agreement (PPA).
 - Government contracting.
- Served as an expert in Public Law, Energy Law, and Infrastructure in the following cases before ICSID:
 - **ICSID Case No. ARB/06/13:** Aguaytía Energy, LLC v. Republic of Peru. Subject: Electricity generation and transmission.
 - **ICSID Case No. ARB/17/9:** Lidercon S.L. v. Republic of Peru. Subject: Transportation. Investment arbitration governed by the Bilateral Investment Treaty between Spain and Peru 1994.
 - **ICSID Case No. ARB/18/26:** Enagás S.A. and Enagás Internacional S.L.U. v. Republic of Peru. Subject: Gas pipeline project. Investment arbitration governed by the Bilateral Investment Treaty between Spain and Peru 1994.
 - **ICSID Case No. ARB/18/27:** Sociedad Aeroportuaria Kuntur Wasi S.A. and Corporación América S.A. v. Republic of Peru. Subject: Early termination of the BOT Contract for the Design, construction, operation and maintenance of a new airport. Contract and Investment arbitration governed by the Bilateral Investment Treaty between Peru and Argentina 1994.
 - **ICSID Case No. ARB/18/48:** Hydrika 1, Hydrika 2, Hydrika 3, Hydrika 4, Hydrika 5, and Hydrika 6 v. Republic of Peru. Subject: Renewable energy generation enterprises. Controversy relating the early termination by the Republic of Peru of the agreements for the construction of and power supply by 6 renewable hydroelectrical power generation plants.
 - **ICSID Case No. ARB/19/28:** Latam Hydro LLC and Mamacocha S.R.L. v. Republic of Peru. Subject: Renewable energy generation enterprise. Controversy relating the early termination by the Republic of Peru of the agreement for the construction of and power supply by a hydro power project. Contract and Investment arbitration governed by the United States-Peru Trade Promotion Agreement.
 - **ICSID Case No. ARB/20/18:** Desarrollo Vial de los Andes v. Republic of Peru. Subject: Highway construction project.
 - **ICSID Case No. ARB/20/51:** Worth Capital Holdings 27 LLC v. Republic of Peru. Subject: Oil project. Investment arbitration governed by the United States-Peru Trade Promotion Agreement.
 - **ICSID Case ARB/21/65:** Enagás Internacional S.L.U. v. Republic of Peru. Subject: Natural gas pipeline project. Investment arbitration governed by the Bilateral Investment Treaty between Spain and Peru 1994.

ICC Arbitrations:

- Construction of a cogeneration power plant. Applicable Law: Chilean. (Co-arbitrator).
- Supply of electromechanical equipment for a hydro power plant. Applicable Law (Co-arbitrator).

Experience in domestic arbitration:

- Appointed as arbitrator in more than 25 domestic cases relating to energy, transport, procurement, construction, commercial, and telecommunications disputes (5 as President, 2 as sole arbitrator).

Memberships

- ALARB (Latin American Arbitration Association).
- Chartered Institute of Arbitrators - CI Arb
- Construction Law Society of Peru (Vice-chair 2019-2021, Member of the Board 2021-to date).
- Harvard Club of Peru.
- Lima Bar Association.
- Women in the Profession (WIP). Peru (Member of the Board 2018-2020, Consultive Committee 2021-to date).
- Arbitrator registered with the Arbitration Centres of the Lima Chamber of Commerce, Amcham-Peru and the Pontifical Catholic University of Peru.

Languages

Spanish and English.

